

Newly Hired Manager or Executive

How well have YOU set yourself up for success right out of the gate?

- 1) What are your key deliverables or factors for success in both the short and long terms?
- 2) How clear and aligned are you and your boss around those deliverables?
- 3) When was the last time you and your boss talked about them?
- 4) What resources will you need to be successful?
- 5) How well have you negotiated those resources?
- 6) Who are your key constituents and what relationships need tending/cultivating (i.e. senior partners or shareholders, clients, peers, direct reports, management team, etc.)
- 7) What obstacles (and who) have you already identified that you need to watch out for?