

WHAT'S GOING ON WITH YOU AND YOUR BUSINESS?

Take this quiz to find out.

Instructions: Check the box if the statement is true. If more than 5 statements are true, then working with a coach specializing in entrepreneurs may be the perfect solution.

1.- I am uncertain about the sustainability of my revenue streams.

2.- I have business debt that is more than 20% of my annual revenues.

3.- Given the effort I'm putting in, my net income is nowhere near high enough.

4.- If I wasn't here, the place would fall apart within a month.

5.- I can't seem to attract – or keep – the right staff.

6.- I'm doing tasks that I do not like or am not very good at.

7.- I am working more than 10 hours a day.

8.- I am working far too much in my business instead of on my business.

9.- Sometimes I wonder if I'm both the arsonist and the fireman.

10.- We're not as focused on our customers as we need to be.

11.- There's more chaos in this company than the employees prefer.

12.- I want to spend more time with my family or in other interests.

13.- I don't feel free and that's where I want to be.

14.- I want to improve the focus and direction of where the business is heading.

15.- I have ideas for significant revenue streams that I just can't seem to make time for.

16.- Profitability isn't where it could be.

17.- I want to delegate more so I can have the time to discover new opportunities.

18.- The joy of owning a business is being replaced by the stress of running a business.

19.- It would be valuable to develop a 12 to 18-month growth plan.

20.- We need to find a way to better motivate the staff.